

**From:** [Leung, Phillip](#)  
**To:** [O'Connor, Kevin](#)  
**Cc:** [Bachman, Mark](#)  
**Subject:** RE: [EXT]:RE: Please join Zoom meeting in progress  
**Date:** Tuesday, March 30, 2021 2:02:06 PM  
**Attachments:** [image001.png](#)

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[External Email]

Hi Kevin,

No worries at all.

Yes, Mark did help answer some basic yet critical questions regarding the rates.

I think I may have seen that study somewhere along the way via my colleague Andrew Breyer – the consultant firm you are referring to starts with an F, ends with an N?

If that's the case, then there's a good conduit for information in place and I'll save you from further zoom fatigue.

Best,

Phil Leung  
415-579-4317  
District Systems Analyst  
Lendlease

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**From:** O'Connor, Kevin <Kevin.Oconnor@sanjoseca.gov>  
**Sent:** Tuesday, March 30, 2021 1:18 PM  
**To:** Leung, Phillip <Phillip.Leung@lendlease.com>  
**Cc:** Bachman, Mark <Mark.Bachman@sanjoseca.gov>  
**Subject:** RE: [EXT]:RE: Please join Zoom meeting in progress

Hi Phil,

Sorry for being late to the game. I've been in between working and time off, and doing neither very well.

Anyway, it sounds like Mark was able to help you get a basic understanding of the rates available to SJCE and PG&E customers. At this point, there is not much more help I can provide in that regard,

but I can offer some context around where our work stands on the City's electric service option for the DW project.

I worked with a consultant to do a cost of service analysis for city provided service. We projected the energy usage by customer types and compared the cost of implementing the distribution system and delivering energy to those customers compared to what PG&E would charge for similar energy products. In aggregate, we are preliminarily estimating a 20-25% savings in City costs compared to PG&E over a 50 year period. Of course, there are several variables and uncertainties that could drastically change this, to which we are working with the Developer to better define and/or mitigate. None of this has led us to develop rates or tariffs, yet. That work would come later once we know more about the cost drivers of developing, owning and operating the electric system.

Our next step is to finalize our study and provide a report on it for city council review. Assuming the council agrees with our findings and the City and Developer agree to continue pursuing the option for City electric service, we would then initiate work to define user rates, among other critical steps required to establish and provide electric service to the development.

I'm mostly unavailable for the rest of the week, but more than happy to set up a zoom meeting or chat on the phone next week to answer any questions you might have or to discuss how I can provide you with more detailed information and data within the study.

I hope this is helpful.

Regards,

Kevin O'Connor  
Energy Resilience Coordinator  
City of San Jose Community Energy Department  
Email: [kevin.oconnor@sanjoseca.gov](mailto:kevin.oconnor@sanjoseca.gov)  
(408) 460-8106

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**From:** Leung, Phillip <[Phillip.Leung@lendlease.com](mailto:Phillip.Leung@lendlease.com)>  
**Sent:** Tuesday, March 30, 2021 10:55 AM  
**To:** Bachman, Mark <[Mark.Bachman@sanjoseca.gov](mailto:Mark.Bachman@sanjoseca.gov)>; O'Connor, Kevin <[Kevin.Oconnor@sanjoseca.gov](mailto:Kevin.Oconnor@sanjoseca.gov)>  
**Subject:** RE: [EXT]:RE: Please join Zoom meeting in progress

[External Email]

Hi Mark,

Thanks for the call – very informative on the rate comparison between SJCE and PG&E.

Look forward to potentially crossing paths with Kevin in the future.

Regards,

Phil Leung  
415-579-4317  
District Systems Analyst  
Lendlease

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**From:** Bachman, Mark <[Mark.Bachman@sanjoseca.gov](mailto:Mark.Bachman@sanjoseca.gov)>  
**Sent:** Tuesday, March 30, 2021 9:41 AM  
**To:** Leung, Phillip <[Phillip.Leung@lendlease.com](mailto:Phillip.Leung@lendlease.com)>; O'Connor, Kevin <[Kevin.Oconnor@sanjoseca.gov](mailto:Kevin.Oconnor@sanjoseca.gov)>  
**Subject:** [EXT]:RE: Please join Zoom meeting in progress

Hi Kevin,

I gave Phil some very basic info on how to read our rate sheet as well as PG&E's tariff sheets. But I let him know that you're the right source of information on SJCE's rates as it will relate to the Diridon development.

Good to talk with you, Phil. Please feel free to use this email thread for any follow up questions you may have.

Best  
Mark

**Mark Bachman**  
**Account Services Manager**

200 E. Santa Clara St., 14<sup>th</sup> Floor | San José, CA 95113  
408.535.4886 | [Mark.Bachman@sanjoseca.gov](mailto:Mark.Bachman@sanjoseca.gov)

The logo for San Jose Clean Energy features the words "SAN JOSE" in a light blue, sans-serif font above "CLEAN ENERGY" in a bold, dark blue, sans-serif font. To the right of the text is a stylized sun icon with several short, radiating lines. Below the text and icon is the website address "SanJoseCleanEnergy.org" in a smaller, dark blue font.  
[SanJoseCleanEnergy.org](http://SanJoseCleanEnergy.org)

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**From:** Bachman, Mark  
**Sent:** Tuesday, March 30, 2021 9:18 AM  
**To:** [Phillip.Leung@lendlease.com](mailto:Phillip.Leung@lendlease.com)  
**Cc:** O'Connor, Kevin <[Kevin.Oconnor@sanjoseca.gov](mailto:Kevin.Oconnor@sanjoseca.gov)>  
**Subject:** Please join Zoom meeting in progress

Hi Phil,

Here is the zoom, and I'm cc'ing my colleague, in case he can join us as well.

Mark

Join Zoom Meeting

<https://zoom.us/j/4469467436>

Meeting ID: 446 946 7436

One tap mobile

+16692192599,,4469467436# US (San Jose)

+16699009128,,4469467436# US (San Jose)

Dial by your location

+1 669 219 2599 US (San Jose)

+1 669 900 9128 US (San Jose)

+1 213 338 8477 US (Los Angeles)

Meeting ID: 446 946 7436

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